



As an innovative and internationally operating German family-owned company in the field of surface coating, stamping metal parts and plastic injection, the GOTEC Group is a strategic partner of the automotive industry. We offer standardized processes for surface treatment and bonding in over 17 locations worldwide. Working at GOTEC-Group means developing customers and markets. Are you interesting and looking forward exchanging communication in a global team? You have passion in finding proper and best solutions and going in “extra mile” and reward yourself with newly won orders? Then apply at GOTEC for

Sales Manager Coating, Automotive (m/f/o)

Location: Querétaro

Qualification:

- Min. 2-years’ experience in similar sales positions inside the automotive coating Industry
- Bachelor’s degree in engineering or equivalent preferred
- Ability to influence and engage others in the pursuit of business opportunities
- Technically proficient, excellent communication skills
- Functional with usual Microsoft Office programs. (Outlook, Excel, ERP)
- High motivated and willing to travel up to 50% of the working time
- Language: Business English mandatory as clients is mostly from global Automotive Market
- Able to read drawings and specifications to make a first feasibility check

Responsibilities:

The GOTEC-Group is a global player inside the automotive and industry field. With our Business Unit Metal and Surface treatment we are the specialist in stamping and forming metal parts as well apply robust and sufficient surface treatment. Starting from understanding customer’s needs, drawings, calculations and quotes to SOP for metal parts as well surface treatment and coated parts.

- Acquiring new customer contacts and new Business for both Mexican Plants (TOLUCA and QUERETARO)
- Guiding new Projects into serial production
- Supporting existing customers, while finding & looking on new business opportunities outside of our core business
- Skilled in project management, frequently & mandatory in exchange to our quotes & calculation department internally
- Work closely with GOTEC global business development Team
- Reporting market and customer information / assist and support internal & external meetings / execute action-plans
- Customer Care and Customer Relationship if necessary. Reporting directly to the Director of Business Development

We offer:

He/she can be part of a goal-oriented community and can support the management in day-to-day operations and performance of the company. Further we will offer huge Growing Opportunities in an Automotive International Group, new and modern Working Place, special Training, Company Benefits, Flexibility, and possible Sales Bonus.

Please prepare your application/resume including your salary expectations to: s.navedo@gotec-group.com